

Claudio Calado

Confidential. Strategic. Personalized.

You are not just selling a business, you are transitioning a legacy. At **Calado Capital**, you work directly with a former CEO, business owner, and investment banker who has made – and advised on – the same high-stakes decisions you are facing.

We understand the operational, financial, and personal weight behind a transaction – because we lived it.

What We Do: Investment Banking Advisory

- ❖ Mergers & Acquisitions (Buy Side, Sell Side)
- ❖ Capital Raising and Debt Placement
- ❖ Strategic Transactions & Joint Ventures
- ❖ Valuation Analysis and Cross-Border Advisory.

Your Advantage

We structure, negotiate, and execute transactions designed to protect your interests, enhance valuation, and reduce execution risk.



If you are considering selling, now or in a few years, a confidential discussion can help you understand your company's value, the market, and the path forward.



Business owners work with **Calado Capital** to avoid being treated like a number, leaving value on the table, or losing control – withing directly with **Claudio** from start to close maximized outcomes on their terms.

Our process: Clear. Disciplined. Hands-On

- ❖ **Alignment** – Understand your goals and priorities
- ❖ **Preparation** – Valuation, positioning, and buyer strategy
- ❖ **Execution** – Outreach, negotiation, deal structuring
- ❖ **Closing & Transition** – Support through final terms and beyond

Claudio Calado, Managing Partner at Calado Capital

- ❖ 25+ years of experience in M&A, corporate finance, investment banking, investments, and CEO leadership
- ❖ Proven experience in manufacturing and industrial sectors, plus diversified cross-industry expertise
- ❖ Full Investment Banking capabilities – Sell-Side, buy-side, capital raises, debt placement.
- ❖ Strong relationships across private equity, strategic buyers, and lenders.
- ❖ An integrated approach aligning the transaction with your personal financial goals.

Calado Capital is a Registered Investment Advisor in NY and MI. Securities offered through Doeren Mayhew Capital Advisors, LLC. Member of FINRA/SIPC.

Claudio Calado

Confidential. Strategic. Personalized.

Experience matters in M&A. Claudio has originated, structured, and executed transactions from idea to close across firms and industries. As a licensed investment banker and broker, he can carry a deal through its full lifecycle. Combined with **firsthand experience as CEO** and **business owner**, he brings rare insight into what it truly takes to deliver outcomes, not just advise.

Buy Side

Comfort Research

Has acquired the pool float line assets of

T2 Marketplace

Buy Side

Impro

Has acquired

Cengiz Makina

Buy Side

Gissing

Made an investment in

Conform Automotive

Buy Side

X-Ray Industries

Acquired

Arcadia Aerospace

Buy Side

Harvey Industries

Has acquired

Hayes Lemmertz International - Wabash

Buy Side

RMG

Renaissance Manufacturing Group

Has acquired the Waukesha foundry operations of

NAVISTAR

Buy Side

Harvey Industries

Has acquired the Aluminum die casting assets of

R.E. Phelon Company

Sell Side

HS Spring of Kentucky

Has been acquired by

MW Industries

Sell Side

Rubber Enterprises

Has been acquired by

ANP

Sell Side

HELLER

Has been acquired by

NOG, Inc

Capital Raise

Global Enterprises

\$6,000,000

Huntington National Bank

Capital Raise

Milco Manufacturing & Welform Electrodes

\$5,000,000

Huntington National Bank & Crestmark Bank

Capital Raise

Harvey Industries

\$15,000,000

First Growth Capital

Capital Raise

Harvey Industries

\$31,000,000

Callidus Capital Corporation

Capital Raise

RMG

\$16,000,000

JP Morgan Chase

Debt Placement

Gissing | Conform Gissing Int'l

Senior Secured Credit Facilities Provided By

Huntington | Comerica Bank

Administrative Agent

Documents Agent